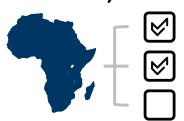
November, 2022



Showcasing AFRICA'S AFRICA'S Investable Infrastructure Opportunities



An Initiate of:





FROST



SULLIVAN

AFRICA'S DEVELOPMENT GOALS

AFRICA REQUIRES
SUSTAINABLE
INVESTMENT AT SCALE TO
REACH ITS DEVELOPMENT
GOALS

Sustainable Development Goals and Africa Agenda 2063 Key Facts, 2022

The continent is home to 1/5 of the global population.

Africa only received **5.2%** of the global FDI in 2021, most of which going to select countries, e.g., South Africa.

The continent requires an annual investment of US\$ 190 billion between 2026 – 2030 to reach Africa's Energy and Climate Goals.





Africa faces pushback from investors due to a perceived lack of bankable projects; and suitable governance structures to manage programmatic investment.



Healthcare



Energy



Water



Logistics



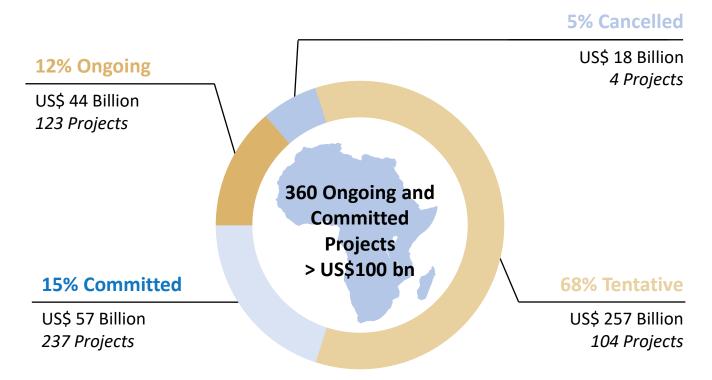
ICT

THE STATUS OF AFRICA'S INFRASTRUCTURE PROJECTS

AFRICA REQUIRES
SUSTAINABLE
INVESTMENT AT SCALE TO
REACH ITS DEVELOPMENT
GOALS

The Status of Africa's Infrastructure Projects

By Status, Value and Volume, 2022



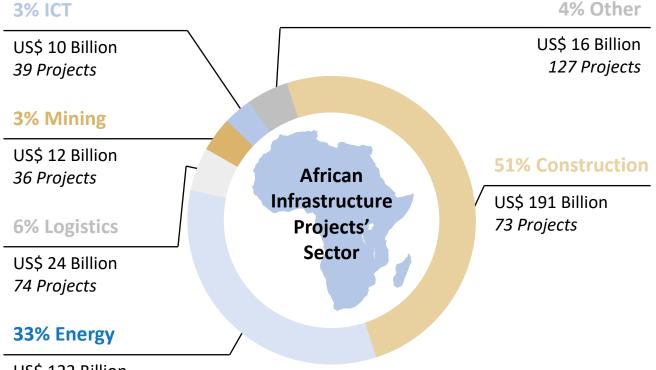
Africa has more than enough depth to its infrastructure projects' pipeline.

The 'mega projects' tend to get stuck at tentative level or are cancelled outright.



The Status of Africa's Infrastructure Projects

By Industry Sector, Value and Volume, 2022



US\$ 122 Billion 121 Projects

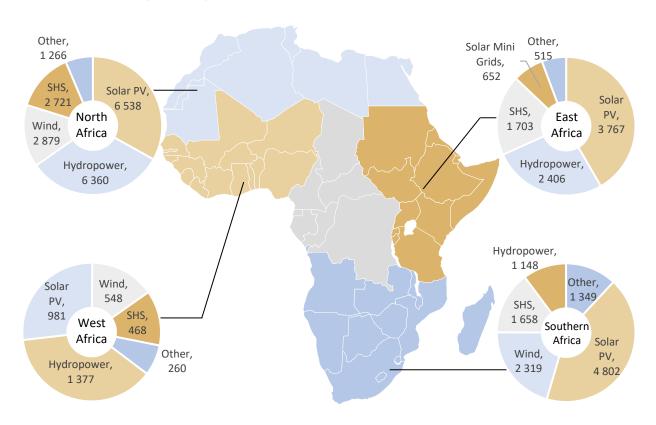
The construction sector is attracting the largest proportion of investment in terms of overall value.

The energy sector is attracting the most projects in terms of the number of projects driven by a large drive of renewable energy projects in key countries.

ENERGY AND SUSTAINABILITY POTENTIAL AFRICA'S GREEN ENERGY OPPORTUNITIES ARE GROWING QUICKLY

Total Renewable Energy Opportunity Potential

African Power Pools, in MW, 2021



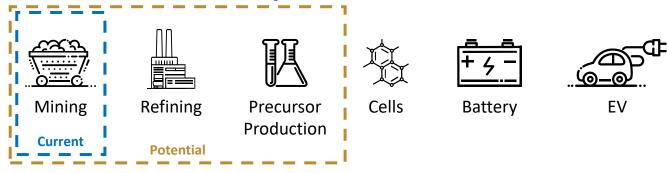
Solar PV has the most significant development potential in Africa, with a total of 16 GW potential generation capacity in select key countries; followed by hydropower at 11.2 GW and wind at 5.8 GW.

UNIQUE VALUE CHAIN OPPORTUNITIES IN AFRICA

SPECIFIC SEGMENTS OF VALUE CHAINS SHOULD BE TARGETED



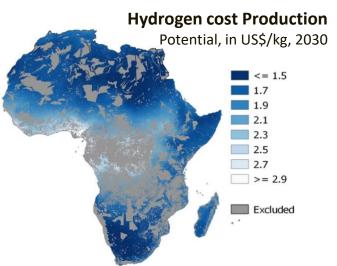
production



With multiple low-carbon hydrogen projects underway, the continent has the potential to produce

5,000 megatons of hydrogen per year at less than

US\$ 2 per kilogram, cheaper than any other region in the world

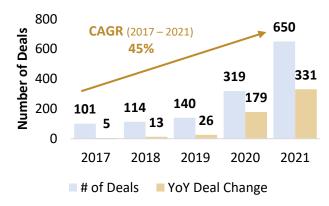


AFRICA'S BOOMING START-UP ECOSYSTEM

AFRICA'S STARTOUP
ECOSYSTEM HAS GAINED
TREMENDOUS MOMENTUM

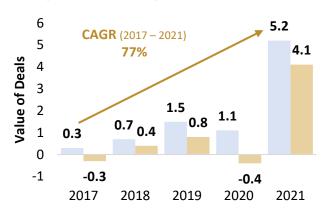
Number of Start-Up Deals

Africa, in #, 2017 - 2021



Value of Start-Up Deals

Africa, in US\$ Billion, 2017 - 2021



The interest in African start-ups is **not** showing any **abatement**, with **2022** figures already **outperforming 2021**, the previous record holder.

Time taken to raise an annual cumulative funding of **US\$1 billion**





Hendrik Malan

CEO and Partner – Africa

Email:

Hendrik.Malan@Frost.com

Mobile:

+27 (0)71 608 8629

Phone:

+27 (0)21 680 3260



Lynne Martin

Business Development Director – Africa

Email:

Lynne.Martin@Frost.com

Mobile:

+27 (0)84 590 9199

Phone:

+27 (0)21 680 3260

"Frost & Sullivan is a strategy consulting and market intelligence firm. We support the development of the continent by informing organisations of market dynamics, advising on how to respond to those dynamics, and connecting them to relevant stakeholders in Africa and beyond."